Russell Peralta

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EDUCATION

Saint Mary's College of California, Moraga, CA **B.S. Business Administration;** Concentration: Digital Media

May 2022

GPA: 3.38

SKILLS

Microsoft Office Suite, Google Ads, Apple Search Ads, Tiktok Ads, Adobe Creative Suite, Database Management, HTML/CSS, UX/UI Design, Technical Support/Maintenance, A/B Testing, IT Escalation

EXPERIENCE

Uncle Geek, Concord CA

Content Marketing Manager & Founder

December 2022-Present

- Oversees the content calendar for all posts, ensuring 2-3 engaging advertisements per piece
- Collaborates with 5 creators to foster network expansion online and offline
- Develops 4 separate series of podcast content, catering to diverse audience interests
- Implements 50+ niche SEO keywords for organic traffic and search ranking growth

American Automobile Association, Berkeley CA

Growth Marketing Associate, GIG Car Share

December 2022-June 2023

- Supervised budgets across channels for 16 active campaigns to meet the CTR & CPA goals
- Launched 4-6 A/B tests per month with a 1.9% average click through rate over 54 weeks
- Led the research for perspective channels including competitive insights, structure, & strategy
- Supported team lead on monthly accruals submission to Finance & Accounting partners

Growth Marketing Intern

April 2022-November 2022

- Managed growth marketing reporting and analysis across 3 markets and 4 advertising channels
- Achieved an 86% success rate for Snapchat campaigns & optimizations
- Administered creative testing process and achieved a 3x increase in testing efficiency

Saint Mary's College, Moraga CA

Audio and Visual Technician, Events & Conferences

May 2021-May 2022

- Completed inspections and maintained records of work orders for student and executive settings
- Troubleshoot quality control on equipment and systems by performing preventive maintenance
- Provided technical assistance/instruction regarding the types of visual aids to be used
- Helped clients with MacOS and Windows issues about their user interface and applications

LEADERSHIP EXPERIENCE

Saint Mary's College Asian Pacific American Student Association

Head of Content

June 2021-May 2022

- Documented events, achievements, and activities to be shared that align with the club's brand image
- Created 50 multimedia assets applying quality storytelling with photography, videography, and text
- Organized/prepared records of marketing material for events consisting of 35-70 attendees

Vice President of Public Relations

September 2020-June 2021

- Published content maintained a 239 profile average outreach on all social media platforms per week
- Assisted the development of 45 events with communication strategies, including timelines
- Networked with 30+ community groups including departments & organizations, on/off campus

AWARDS/AFFILIATIONS

Bay Area Student Shorts Film Festival Best Storytelling National Society of Leadership & Success

Award April 2021 August 2020-Present